

# Working Team Bios

## IMD Leadership



Warren Ribley Executive Director Illinois Medical District Commission

Warren was appointed as the Executive Director of the Illinois Medical District Commission (IMDC) on April 1, 2012.

Warren brings to the post more than 30 years of economic development and private sector experience and is charged with determining the strategic direction of IMDC, which is the country's largest urban medical district.

In his most recent position, as Director of the Illinois Department of Commerce and Economic Opportunity (DCEO), Warren helped build the state's green economy, increased investments in entrepreneurs and innovation, built up disadvantaged communities and developed the state's workforce to meet the challenges of the 21st century economy, including finding opportunities in healthcare and healthcare technology. In just three years, he prioritized the state's economic development efforts which resulted in Illinois creating more jobs than any other Midwestern state coming out of the global recession by investing in more than 100 businesses to create and retain jobs.

Warren has 24 years of professional experience in state government and eight years in the private sector, focusing on financial services. Warren has a developed a reputation for creating successful programs which strengthen the Illinois economy

#### John M. Collins, PhD Medical Science Program Director Illinois Medical District Commission

John Collins, PhD is the Medical Science Program Director for the Illinois Medical District Commission (IMDC). John joined the IMDC in March, 2013 and is charged with outreach in the medical/science fields.

John most recently worked at an emerging growth technology company specializing in nano-scale applications for the life sciences, engineering, pharmaceutical, and education industries. There he was responsible for technical and business development activities related to the company's biomedical applications with special emphasis on high-throughput and high-content cell based assays. John was instrumental in establishing relationships and business development with large biotech, pharmaceutical and academic institutions.



John obtained his PhD in Bioengineering from the University of Illinois at Chicago (UIC) having done his research in the Physiology & Biophysics department within the College of Medicine – an Illinois Medical District (IMD) institution where he focused on regenerative medicine of the heart and was awarded an American Heart Association fellowship. John also earned his Masters and Bachelor degrees from UIC. Prior to entering the doctoral program at UIC, John worked at an electrical trauma research lab at the University of Chicago Hospital.

John has published several peer-reviewed manuscripts, given numerous scientific presentations, and has several patent applications pending.

#### Heather M. Tarczan Director of Communications & Administration Illinois Medical District Commission

Heather joined the Illinois Medical District Commission (IMDC) in 2013. Heather brings to the position more than 17 years of experience in communication, marketing, government affairs and organizational development.

Most recently, Heather worked for a public relations agency and was charged with reputation management, crisis communications and government relations for B2B and B2C clients including Fortune 500 companies. Her extensive knowledge of media generated client coverage in top tier outlets including the Wall Street Journal, New York Times, Financial Times, MSNBC, Fox National News as well as local regional outlets. Heather was also charged with staff development and generated 50% of new business clients.

Heather also has extensive knowledge of state government and worked as the Director of Communications for the Illinois Department of Transportation. Heather also worked for the Governor's Office and was appointed to oversee all of the events, media and planning surrounding the opening of the Abraham Lincoln Presidential Museum which generated international media attention and visitors from around the world.

## Working Team



Floyd D. Anderson, A I A Co-Founder and Principal Lohan Anderson

Floyd D. Anderson is an architect and co-founder of Lohan Anderson, a well-known and respected architecture, planning and interior design firm. Together with Dirk Lohan, Mr. Anderson co-leads the firm and its long-term development. Mr. Anderson's approach to

design goes well beyond the fundamentals to meet his client's needs and objectives. He believes that for good design to evolve, one must understand what is important to a community, an owner and the building's end users.



In his 30+ years of experience, Mr. Anderson has developed a philosophy and work ethic that is very personal, proactive and client-focused. He has proven to be a successful director of design projects that are both large-in-scale and complex. These projects have provided him with invaluable knowledge of and experience with all aspects of the profession including both its design and technical aspects.

His many assignments include corporate and government office buildings, libraries, and college and university projects. Specific examples include the Campus Master Plan for the Illinois Institute of Technology, the City of Chicago Police Department New Central Headquarters, the University of Illinois Molecular Biology Research Building, the Orland Park Public Library and the 353 North Clark Office Building in Chicago, Illinois. His international experience includes such projects as the KACST Biotechnology Laboratory in Riyadh, Saudi Arabia and the Desert Wave Mixed-Use project in Dubai, U.A.E.



#### Karen Atwood President Blue Cross and Blue Shield of Illinois

Karen is president of Blue Cross and Blue Shield of Illinois (BCBSIL). In this role, she oversees all of BCBSIL's sales and marketing activities; its extensive health, wellness and medical management programs; its health care provider networks and

relationships; and its government, public and community relations activities across Illinois. In FY 2012, Blue Cross and Blue Shield of Illinois, the state's largest insurer, had gross revenues of \$29.2 billion with an underwriting gain of \$752 million. It serves 7.5 million members through 8,800 employees located in key locations across the state, including the Chicago area, Rockford, Quincy, Danville, Springfield, Jacksonville and Marion, Illinois. Last year, its service centers processed 89 billion claims and the company was named #1 in customer service for the Illinois-Indiana region for the sixth year in a row by J.D. Power and Associates. Now in its 77th year, the member-owned nonpublicly traded company was founded in Chicago in 1936.

Karen joined BCBSIL in 1979. Prior to becoming BCBSIL president, she served as divisional senior vice president of the company's National Division, which manages more than 350 major national, municipal and labor accounts, representing nearly four million members. Prior to that, she served as Health Care Service Corporation's (HCSC) chief underwriter and held positions in financial operations, cost and budgets and financial reporting. HCSC operates BCBSIL.

Karen received her master's degree in Business Administration from DePaul University in 1982 and her bachelor's degree in Finance from the University of Illinois, Champaign/Urbana, in 1978. She is a Certified Public Accountant.

Karen is a member of the board of directors of the Chicagoland Chamber of Commerce and the Civic Federation, as well as a member of the Board of Governors of the Metropolitan Planning Council. She also serves on the board of trustees for DePaul University.

She and her husband Mike live in Chicago and have two grown children.

Gail Borthwick Design Director Gensler



Gail is a licensed architect in the role of design director at Gensler in Chicago. She has 13 years experience in architectural practice. As design director responsible for concept design, design development, design review, she oversees projects of all scales – from small residential to multi-million square foot commercial projects and master plans.

She has lead several major projects in Chicago, Vancouver, Dubai and Abu Dhabi, including award winning Chicago Central Loop Area DeCarbonization Plan project and its accompanying published book. Most recently she has been working with Choose Chicago on a Lighting Framework Plan for the city.

She was previously at Adrian Smith + Gordon Gill Architecture as design team leader. Prior to that position she was with Perkins + Will in Chicago, where she served as a sustainable design consultant and project architect on various commercial projects. Her experience also includes stays at Farr Associates and Frye Gillan Molinaro, both in Chicago. She has also worked in Toronto and London. Prior to becoming an architect she was a business analyst for a large financial institution – focusing on artificial intelligence programs. This business background gives her insight that architectural training does not provide.

She returned last winter from a year's leave of absence pursuing a research masters degree at University of Edinburgh focusing on a holistic approach to city design.

She has also held teaching positions at the School of the Art Institute, Harrington College of Design, and most recently at Illinois Institute of Technology. She has also lectured internationally in Paris and Istanbul.



#### Christine L Carlyle, AIA, AICP Principal Solomon Cordwell Buenz (SCB)

Christine founded and has directed SCB's planning and urban design practice since 2002. With over 25 years of city planning, urban design and architectural design, in both the public and private sectors, Christine brings a collaborative leadership and creative

design approach to a wide range of national and international projects at a variety of scales. Christine's work, which includes projects in North America, Europe, Middle East and Asia, demonstrates an integration of innovative design, cultural responsibility and sustainability with the successful management and execution of complex projects. Her clients include governments, public sector agencies, universities and private developers. At SCB, she has led many of the firm's most successful community planning efforts, with a particular focus on large-scale mixed-use urban redevelopment projects. Some of her recent highlighted work includes Capital District, City Centre Master Plan, Abu Dhabi, UAE; Vision 2025 for the Greater North Michigan Avenue Association, Chicago; Lake Meadows Planned Development Master Plan; Chicago; urban design and visualization for implementation of the Chicago Metropolitan Agency for Planning (CMAP) GoTo 2040 Plan.

Prior to joining SCB, Christine held leadership positions at SOM and Farr Associates in Chicago. In 1990's Christine was Assistant Director for the City of Dallas, Department of Planning and Development where she directed the City's Comprehensive Planning Division, including the development of the DART station area plans. As a Boston native, Christine began her career with Shepley Bulfinch Richardson and Abbott, with an emphasis on institutional projects and medical center development.



Throughout her career Christine has held many civic leadership roles including Chicago Central Area Urban Design and Sustainability Committee Chair; Greater North Michigan Avenue Association Board member, Planning & Advocacy Chair and-21st Century Committee Chair; Women in Planning and Development Executive Board Member; American Institute of Architects- Planning and Urban Affairs Committee Chair; Harvard University Graduate School of Design Alumni Council; Urban Land Institute (ULI) Technical Assistance Panels. Her work has received recognition through numerous awards including; International Downtown Association Planning Award, Congress of New Urbanism Awards; American Planning Association Best Practice Awards; National Endowment for the Arts Grants, three Greater Dallas Planning Council Urban Design Awards and Preservation Dallas Award. Christine received her Bachelor's of Architecture from Carnegie Mellon University and her Master's of Architecture in Urban Design from Harvard University, Graduate School of Design.

#### Michael DeLuca Healthcare Practice Lead ManpowerGroup

Mike has been with ManpowerGroup for 4 years. Mike leverages his 15 years of talent acquisition experience, healthcare industry best practices, and expertise in the delivery of clinically competent and patient centric staffing services to meet the needs of ManpowerGroup's local and national clients. Mike provides consultation and develops innovative solutions for ManpowerGroups's clients to meet pay-for-performance and Value-Based Purchasing (VBP) goals, enhance patient satisfaction, contain costs, create operational efficiencies, improve revenue cycle management, mitigate regulatory concerns, reduce employee turnover, and improve the quality of new hires. His specialization areas are as follows:

- Creating staffing plans to address healthcare critical shortage skill sets.
- Implementing workforce flex staffing and distributed workforce models.
- Creating alignment of core measures with provider business objectives.
- Enhancing physician/provider efficiency while meeting EHR mandates.
- Improving patient outcomes through regulatory and clinical competency training.
- Improving patient satisfaction (HCAHPS) scores through assessment and training services.
- ICD-10 code set assessment and training services.

Prior to joining Manpower, Mike managed niche staffing and service organizations to include Allied Healthcare, Nursing, and Information Technology staffing companies. Mike also served as Vice President of Operations for a medical records and transcription company with responsibility for overall management of the organization and its 80 employees

#### Pat FitzGerald Chairman and Managing Principal FitzGerald Associates Architects

For 30 years, Patrick, Chairman and Managing Principal of FitzGerald Associates Architects, has made numerous innovations in urban infill housing, contributing more than 20,000 units to Chicago's housing



stock including affordable, public, student, market-rate, and luxury housing; loft conversions and mixeduse buildings in low-, mid-, and high-rise formats. As both an architect and developer, he has built many units that have shown the viability of some long-neglected formats including townhomes, rowhouses, and courtyard apartment buildings. Pat's work focuses on how projects contribute to the dynamic of existing neighborhoods and help to create positive environments where they don't currently exist while acting as a pioneer and champion for sustainable design and sophisticated urban planning concepts.

#### Stephen Galler Senior Vice President and General Counsel The Habitat Company

Since 2007, Stephen has served as Senior Vice President and General Counsel for The Habitat Company, where he oversees all legal matters, including all acquisitions, dispositions, financing, leasing, compliance and development for the company's real estate concerns. Most recently, Stephen coordinated all legal matters in connection with Habitat's development, construction and opening of "Hubbard Place", a luxury apartment building located in downtown Chicago.

Before joining The Habitat Company, Stephen served as Senior Vice President and General Counsel at Related Midwest (formerly LR Development Company), where for 11 years he oversaw and managed all of the company's legal matters, including such notable projects as Park Tower, 340 on the Park, Roosevelt Square, Residences on Lake Shore Park, Fort Sheridan, and The Mayfair.

Stephen currently serves on the Interim Executive Committee of the Chicago Central Area Committee. In addition, he is the former Chair of the Real Property Law Committee of the Chicago Bar Association and continues to actively serve on that committee's Condominium Subcommittee. Stephen also recently served on the Executive Committee and Board of Trustees of Beth Emet Synagogue and on the JFMC Facilities Corporation Steering Committee of the Jewish United Fund. Stephen has been a frequent speaker at bar association and continuing legal education seminars and has authorized numerous articles for real estate and law firm publications. He is also a member of ULI, REIA, ABA and ISBA.

Stephen earned his J.D. from Northwestern University School of Law, and earned his B.A., with Cum Laude distinction, from the University of Pennsylvania.

#### Terri Haymaker Director of Planning Public Building Commission of Chicago

Terri is the Director of Planning for the Public Building Commission. She is responsible for the activities of all PBC projects during the planning, land acquisition, zoning, and conceptual design phases. She also manages and coordinates a project resources team responsible for the environmental, sustainability, code compliance, utility, and infrastructure components of all PBC projects throughout the planning, design, and construction phases of the project. Additionally, she oversees the Technology and Energy Efficiency program efforts at the PBC. The PBC serves as the City's developer of public buildings, including new schools, libraries, park district fieldhouses, campus parks, fire stations and police stations, as well as technology and infrastructure projects.



Before joining the Public Building Commission in April 2008, Terri was the Deputy Commissioner for the Central District in the City of Chicago Department of Planning and Development. Her responsibilities included leading a team of project managers in the planning and economic development activities of the downtown and surrounding neighborhoods. Because of the diverse nature of Downtown, this included a wide variety of activities, including land use and community planning, infill redevelopment projects, business attraction and retention, design review, and zoning. Terri joined the Planning Department in 1998. Prior to her Central District role which began in 2001, she led the overall planning and redevelopment efforts for the Near South Area, including initiating new development and evaluating new private development proposals.

Prior to working for the City of Chicago, Terri was the Executive Director of the Greater Northwest Development Corporation, managing the community-based redevelopment of a commercial district on the northwest side of Chicago. She has received her Masters of Urban Planning and Policy from University of Illinois at Chicago. Terri is a member of American Planning Association, AICP (American Institute of Certified Planners), Urban Land Institute, Lambda Alpha-International land economics society, Friends of Downtown, Metropolitan Planning Council, and Women in Planning + Development.



#### Kevin M. Hull Executive Director Westside Institute for Science and Education

Kevin is the Executive Director of the Westside Institute for Science and Education, a non-profit corporation attached to the Jesse Brown VA Medical Center located in the Illinois Medical District. He is responsible for managing all research and education grants that impact veterans and their families within the VA hospital's care network.

After graduating from The John Marshall Law School in 2000, Kevin worked at the State Capitol as an Assistant Counsel to Illinois House Speaker Michael Madigan. Following his years in Springfield he served as John Marshall's first Director of Alumni Relations, rising to the position of Major Gifts Officer before founding his own consulting firm Hull Partners, Ltd., addressing the needs of non-profit organizations, private companies, and units of government in legislative advocacy and advancement. In March 2012, Adjunct Professor Hull and his fall 2011 class received the Center for Disability & Elder

Law's Impact Award for their assistance in proposing changes on property tax notifications for senior citizens in the State Senate. His classes have engaged all levels of government, working on issues impacting domestic violence, expungement and sealing of criminal records, municipal budgeting, and veterans, among others. He was recently recognized by the law school's faculty with the distinction of Adjunct Professor of the Year based on his ability to expand students' knowledge through experiential learning.

A graduate of Miami University in Ohio with a pre-med degree in Zoology, Kevin was included in the 2010 issue of "40 Illinois Attorneys Under Forty to Watch" by Law Bulletin Publishing Company. The John Marshall Alumni Association honored him with its President's Award in 2008 and Distinguished Service Award in 2012 for his work with the law school, and Mayor Daley on behalf of the City of Chicago presented its Certificate of Appreciation on Veterans Day in 2009 for his outstanding work with the veterans community.



He and his wife Kirsten Ekdahl Hull, a real estate developer, live downtown in the Fulton River District in Chicago's 42nd Ward with their two children, Annika and Oscar.



### Avram Lothan FAIA, LEED AP BD+C Founding Principal and Design Director Lothan Van Hook DeStefano

Founding Principal and Design Director, Avram (Avi), FAIA, LEED AP BD+C leads the direction and development of the firm's design efforts. Effective consensus building and a stimulating exchange of ideas define his process, while intellectual creativity

and determination distinguish his outcome. Characterized by a global and humanistic approach to contemporary architecture, his projects are widely recognized for planning and design excellence. Toptier publications and organizations, respected by the architectural community as well as clients' professional industries, regularly honor his work with editorial features and awards.

Avi demonstrates his generous dedication to charitable and educational causes through years of teaching, advising, and pro bono services. He is an active member of several cultural and professional organizations and has served on the Board of Directors and various committees at Elmhurst Art Museum, Society for Contemporary Art, Harvard Club of Chicago, American Institute of Architects, and National Public Housing Museum.

Avi received a Master of Architecture from Harvard University and a Bachelor of Arts from Washington University. Upon graduating from Harvard University, the National Professional Fraternity for Architecture and the Allied Arts honored Avi with the coveted Alpha Rho Chi Medal to recognize his affinity for leadership, willing service, and promise of professional merit through his attitude and personality.

#### Susan Longworth Business Economist Federal Reserve Bank of Chicago

Susan joined the Federal Reserve Bank of Chicago in 2011 as a Business Economist in the Community Development and Policy Studies Division. Susan has over 20 years of local and international community development experience. At the Fed, her research interests include the areas of community finance, small business and post-industrial cities. She holds an undergraduate degree in English from the University of Michigan, a master's in public service management from DePaul University and an International MBA from the University of Chicago.

## Philip Nevels Executive Director ChicagoNEXT

ChicagoNEXT is a World Business Chicago initiative focused on fostering economic development and job growth in Chicago within the CleanTech, BioScience, and Web/Mobile sectors. As Executive



Director, Phil is responsible for efforts to attract the entrepreneurs, investment and support infrastructure needed to grow technology companies within these sectors.

Prior to his role at World Business Chicago, Phil Nevels was most recently the Co-founder and COO of Power2Switch, a company dedicated to helping its residential and commercial customers shop for electricity through the web. Power2Switch, recently acquired by Kleiner Perkins' Choose Energy, was an alum of Techstars Chicago having started out of the University of Chicago Booth School of Business in 2009. At the time of its acquisition, Power2Switch had operations in Illinois, Texas, New Jersey, New York, and Ohio. At Power2Switch, Phil led business development efforts, establishing and managing a variety of partnerships across the property management, personal finance and media industries.

Phil's entrepreneurial experiences at Power2Switch represent the culmination of a 10-year career that has sought to make the world a better place through technology. This was the theme of his work while at Accenture, where he implemented technologies to improve supply chain processes for high-tech clients, and at Nokia and Google where he helped develop new business lines that leveraged existing corporate assets.

Phil is passionate about mentoring young people on navigating corporate and entrepreneurial careers, and commits significant time to supporting High Jump, an academic enrichment program focused on placing underrepresented youth in top college preparatory schools.

Phil holds an MBA from the University of Chicago Booth School of Business and a bachelor's degree in Electrical Engineering from Princeton University. He is also a Chicago native, and lives with his wife Amina, and daughters Zoë and Jada in the South Loop.

#### Peter J. Raphael Principal, Development and Structured Finance William Blair & Company

Peter leads William Blair & Company's Development and Structured Finance Group. He specializes in public infrastructure and private activity financings for institutions, municipalities and developers. Peter was successfully recruited by William Blair & Company over 25 years ago. His previous experience includes broad market exposure with The Midwest Capital Group as well as Coopers & Lybrand.

Peter's understanding of both capital market finance and development has driven William Blair & Company's year over year market dominance in development and uniquely structured underwritings. A demonstrated history of executing market accepted transactions that limit both borrower and issuer liability has made Peter a valuable resource for both developers and municipal issuers. As a result, Peter has executed and has been consulted on private activity bonds and public infrastructure financings including tax increment financings nationwide.

Peter is a recognized expert on project finance/special assessment financings, tax increment financing and private activity revenue bonds. Peter received his B.S. from the University of Notre Dame in 1981 and his C.P.A. in 1982.

Stephen E. Schlickman Executive Director



## Urban Transportation Center, University of Illinois at Chicago

Stephen is the Executive Director of the Urban Transportation Center (UTC) at the University of Illinois at Chicago (UIC). He also is a member of the UIC adjunct faculty, teaching graduate courses in the funding and finance of transportation projects through the College of Urban Planning and Public Affairs (CUPPA). His specialties include public infrastructure policy, finance, management and advocacy. Stephen is the former executive director of the Regional Transportation Authority (RTA) of Northeastern Illinois from 2005 to 2010, where he was responsible for the oversight, planning and Poec. Prior to joining the RTA, Stephen operated a consulting practice that provided financial, project policy, and legislative advice to clients involved in all modes of surface transportation, as well as for water and urban park infrastructure activities. His resume includes leading the Chicago area's Business Leader for Transportation coalition, directing the City of Chicago's Washington Office and managing the team that designed a proposed new light rail transit system for downtown Chicago. He was also the government affairs manager for the CTA and RTA in the 1980s.

He has been a member of the Illinois Public Transportation Association (IPTA), serving as its president in 1989; currently on the legislative steering committee for the American Public Transportation Association (APTA), formerly on the board for the Chicago Metropolitan Agency for Planning (CMAP), founding chairman of the New Starts Working Group, a national coalition of major transit expansion projects, and co-founder of the Metropolitan Rail Working Group which represents the largest transit systems in the country.

Stephen has a law degree from DePaul University and an undergraduate degree from Georgetown University. In 1992, he was named to the prestigious "40 Under 40" list by Crain's Chicago Business.

#### Michael Szkatulski Managing Director RMC International

Mike is an executive with extensive real estate experience working with corporate, public sector, private and institutional clients, including exposure to all major industry product types: land development, infrastructure, office, residential, hospitality, health care, and special use facilities. His advisory experience includes strategic planning, due diligence, feasibility, entitlements, valuation, deal structuring, service and construction procurement, contract negotiations and dispute resolution, marketing and financial engagements.

Mike's professional experience includes working as Senior Managing Director at Mesirow Financial, an independent diversified financial services firm in four major business lines: global strategies, investment management, insurance and consulting. His representative development projects include: 353 North Clark, Chicago, Illinois,\$440 million, 1.2 million square foot, 45 story office building with Class A amenities, LEED Gold Certified; Central Park East, Phoenix, Arizona,\$175 million, 485,000 square foot, 25 story office building with accessory retail and parking; R+D 659, Chicago Illinois, \$85 million, 237 unit condominium building. Mike's representative consulting assignments include: The Glen, Glenview, Illinois, Development management services for the Village of Glenview. Services included site



acquisition, planning for the 1,120 acre mixed-use project, management of entitlements, financial planning and marketing of sites to third party developers ; University of Chicago, Graduate School of Business, Hyde Park Center, Chicago, Illinois, Development management services for \$125 million facility; Chicago Transit Authority Headquarters Relocation, Chicago, Illinois, Created a multi-firm team to program and evaluate location alternatives for large public sector office need. Managed execution of recommended solution to obtain specially designed space through a design/build leaseback structure with a third party developer.

He previously served as President of Real Estate Development at Stein & Company, and Staff Architect, Technical Coordinator at Skidmore Owning and Merrill.

Mike received his BS in Architecture from University of Detroit, graduated summa cum laude.



#### Douglas Voigt, AICP Director Urban Design & Planning, SOM

Since joining SOM in 1995, Doug has focused on complex urban plans and architectural projects. He is interested in the capacity of design to build community and connect people to one another. Doug's work is distinguished by a passionate appreciation for each

project's unique challenges and the need for a comprehensive and innovative response. Doug balances conceptual thinking with a realistic, hands-on approach. As a designer and planner, he works closely with city leaders, institutions, and developers across the globe. Although each project has its own story, a common focus on building long-term partnerships with clients and understanding their aspirations motivates his approach to design.

Over the last two decades, he has been able to unite disparate stakeholders under a cohesive vision, transforming abstract ideas into physical realities. Doug is a strong advocate that every plan explore the social and natural systems within our larger urban ecology. He is committed to the research and synthesis of ideas that transcend best practices. This approach allows for the positioning of new ideas that holistically address the possibilities of the site, program, energy, water, waste, transportation, and air quality within the parameters of economic realities and urban design excellence, while scripting more sustainable models for high performance infrastructure and livable communities.

## CCAC Leadership



#### Gregory Hummel Chairman, Chicago Central Area Committee Partner, Bryan Cave LLP

Gregory concentrates his practice in public-private partnership matters, including: Tax increment financing; Special district financing; Energy efficient retrofits; Alternative energy projects; Public finance; Project finance; Design and construction; Real estate

development and redevelopment; and Incentives for large and small businesses, such as tax credits, labor training and other grants.

He also acts as: Bond counsel or underwriter's counsel in transactions involving large master-planned residential communities and mixed use commercial developments and district energy projects,



aggregating several billion dollars; Project counsel to several municipalities undertaking redevelopment of downtowns, brownfields or master-planned communities, representing new investment whose value aggregate hundreds of millions of dollars; Project counsel to building owners undertaking energy efficient retrofits aggregating hundreds of millions of dollars; and Incentives counsel to Fortune 500 companies for whom he has garnered incentives aggregating tens of millions of dollars.

Greg also serves as legal counsel to some of the nation's largest banks, construction companies and real estate developers, for whom he handles all facets of acquisition, zoning, construction, financing, leasing, management and disposition of office, retail, industrial and residential projects.

Greg's professional affiliations include: American Bar Association Section of Real Property, Probate and Trust Law - Former Council Member; American College of Construction Lawyers - Former President; American College of Real Estate Lawyers - Former Chairman, Smart Growth Task Force; Chicago Central Area Committee - Board of Directors; Chair; ChildServ and Homes for Children Foundation - Board of Directors; Council of Development Finance Agencies - Steering Committee, Tax Increment Financing Coalition; Economic Club of Chicago – Member; Illinois Tax Increment Financing Association - Board of Directors; International Bar Association - Former Co-Chair, Committee on International Construction Projects; Lambda Alpha, Ely Chapter - Former President



#### Claire Gregoire President and CEO KAMDEN Strategy Group

Claire has served as President and Chief Executive Officer of KAMDEN Strategy Group since the firm's inception. Claire is an executive with line management

experience and expertise in the areas of strategy, board development, business planning and analytics, and marketing strategy, planning and communications. Through her board experience as an Audit Chair, she understands the rigors and discipline of controls. She is best at working with complex situations having a lot of moving parts, and has the unique capability to traverse strategy and execution.

Claire has knowledge of the financial services industry through her 22 years of corporate experience, and has been a business owner working with clients in a variety of industries for 13 years. Prior to founding KAMDEN Strategy Group, Claire's corporate experience was in various senior level roles with Allstate Insurance Company, Coregis Insurance Group (a Crum and Forster Company) and CNA Insurance Company.

Clients serviced through KAMDEN Strategy Group include insurance, banks, health care, engineering, manufacturing, technology, professional service and technology companies, as well as nonprofit organizations, associations, educational institutions and planning agencies.

Claire has served on numerous boards for the past 25 years. She is currently on the Senior Advisory Board of Kendall College School of Business chairing the Nominating Committee, and is a member of the United Way of Metropolitan Chicago – Chicago Council and Health and Wellness Panel. She is a former director of First Nonprofit Insurance Company, a past-president of the National Association of Women Business Owners (NAWBO) Chicago-Area Chapter, a former trustee of Ripon College, a



former director of Leadership America, and a former member of the Illinois State Health Improvement Plan Committee.

Claire earned her MBA at Kellogg Graduate School of Management, Northwestern University with concentrations in finance, marketing and international business, and has a bachelor's degree in biology from Ripon College.



#### Kelly O'Brien

## Senior Vice President for Economic Development Executive Director, Chicago Central Area Committee

Kelly O'Brien is the Senior Vice President for Economic Development and is responsible for leading the Tri-State Alliance for Regional Development at the Chicagoland Chamber of Commerce. She also manages the operations and agenda for the historic Chicago Central Area Committee. Her career spans both the public and private sectors and she has distinguished herself as a creative and strategic

thinker.

Before moving back "home" to Chicago, Kelly was affiliated with the County Executives of America "CEA", in Washington, DC, the only non-partisan association dedicated specifically to chief elected county officials. Serving as the Deputy Director of CEA and Director of a major initiative, the County Executive Telecommunications Network, Kelly worked closely with both the legislative and executive branches of the federal government as well as county governments in 45 of the 50 states. Her portfolio included economic development, housing, workforce development and homeland security issues.

Previously, Kelly served at the U.S. Department of Commerce Economic Development Administration (EDA) as Director of Public Affairs and as the liaison for the Secretary to the nation's premier leaders of business, government and academia regarding American competitiveness.

Kelly received a degree in Political Communications from The George Washington University and her J.D. from Loyola University Chicago School of Law. She is a former elected official in Illinois, serving as Alderman of the 4<sup>th</sup> Ward of Palos Hills and as Chairman of the Economic Development Committee. She is the Vice President of the U.S. Board of Director for All Hallows College in Dublin, Ireland and received the International St Vincent de Paul Vincentian Charism Award for public service.